

## Annual Report 2018/19

### Welcome Statement

I am delighted to report on our third year supporting clients, driving quality and business success.

The company has continued to extend its network of consultants and partners broadening our services to include quality assurance and fundraising.

As anticipated, turnover during the year softened as a number of our key consultants took on advisory roles elsewhere and our project to launch a health and wellbeing operating arm had to be put on hold. We expect this to continue for a further year, although contingencies are being put in place to reduce the reliance on key consultants.

During the year we have sought to research the market, make new contacts and develop new networks.



Benesse continued to work with Lawn Tennis Association and Thurrock Council on key Sports and Leisure Projects. This included feasibility studies for key investment projects associated with new-build developments, extending and improving facilities and in doing so widening participation and broadening the scope of the services available.

Expanding our involvement in Education, consultants worked with the Tenterden Schools Trust on teacher cover and the Chartered Institute of Sport and Physical Activity, assisting in its Quality Assurance Assessments. During the year, consultants also underwent training with Quest Scheme administrators, Right Direction to assist in future Quest assessments.

During the year, costs were well managed and a significant capital investment was made into refreshing training and IT equipment.

The Company continues to strengthen its vision for a world of wellbeing and sustainable communities, driving positive economic, social and environmental value in all that it does.

Matthew Roberts

Director